



Cost Estimating and Contract Pricing: Tools, Techniques and Best Practices

Gregory A. Garrett

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The process of estimating the cost for the development and delivery of a product, service, or solution can range from simple to highly complex based upon multiple factors including: technology maturity, urgency, geographic location, quantity, quality, availability of resources, hardware and software, systems integration and more.

This book provides a comprehensive discussion of cost estimating and contract pricing with extensive use of tools, techniques, and best practices from both the public and private sectors.

Key topics of discussion include:

- Cost estimating methods
- Cost accounting standards
- Cost analysis
- Profit analysis
- Contract pricing arrangements
- Price analysis
- Total ownership cost
- Earned value management systems

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