



Step Up: Lead in Six Moments that Matter

Henry Evans, Colm Foster

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No matter what your title or place on the organization chart, you have the potential to be a leader—or more precisely, the potential to exercise leadership in the moments that matter most. Leadership is not a job title or position, but rather an action. In certain moments and situations, anyone can rise to the occasion to act as a leader—gaining respect, confidence, and ultimately greater success in the organization. But how can you recognize these moments where leadership is required, and then know what to do?

Step Up explains six critical "leadership moments"—everyday instances when you have a choice to shine or let opportunity pass you by. Based on their own research and extensive client work, Evans and Foster identify six regularly occurring moments and help you understand how to act wisely and decisively when those moments arise, showing how to:

- Get Angry, Not Stupid
- Avoid Terminal Politeness
- Decide Already
- Act When You are the Problem
- Leverage Pessimism
- Reverse Momentum

Anyone can take advantage of opportunities to act as a leader when the time is right—and reap the rewards. *Step Up* is a guide to exercising leadership when it matters most, boosting your personal impact and effectiveness, and making a real difference.



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